

25+Yrs
Founded in 1991

\$1.5B
In Fund Commitments

\$12.7B
Of Completed Transactions

140+
Transactions

Typical Financial Characteristics

\$100M - \$500M
REVENUE

Demonstrated strong free cash flow generation

\$10M - \$40M
EBITDA

Attractive returns on invested capital

\$100M - \$400M
ENTERPRISE VALUE

Add-on acquisitions of any size

Targeted Business Characteristics

Competitive Advantages



- Market leadership
- Delivery of differentiated products or services
- Utilizing technology and the internet to create competitive advantages
- Significant barriers to entry
- Ability to compete on a basis other than price

Management Strength



- Emotionally and financially committed managers
- Vision and desire to move their companies to the next level

Prospects for Value Creation



- Organic growth, acquisitions, or product line and geographic expansion
- Industry growth "tailwind"
- Actionable opportunities for operating improvements
- Scalable business models

Risk Management and Downside Protection



- Essential products or services
- Recurring customer demand
- Diversified customer and supplier base
- Contingency planning by management

Industry Focus

Consumer

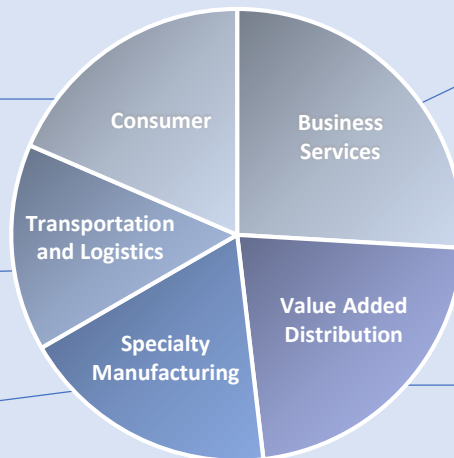
- American West Restaurant Group
- Belnick
- Euro Outlet Malls
- Fairway Market
- Power Stop

Transportation and Logistics

- Kenan Advantage Group
- Lazer Spot
- Tidewater Barge Lines
- U.S. Shipping

Specialty Manufacturing

- Aavid Thermal Technologies
- American Buildings Company
- Cambridge International
- GPX International Tire
- Shape Technologies



Business Services

- The CBORD Group
- CRA
- Miller Heiman
- Service Logic
- Survey Sampling International
- U.S. Maintenance
- Washington Inventory Service

Value Added Distribution

- Aurora Parts and Accessories
- Excellence Learning
- FCX Performance
- Interline Brands
- Lipari Foods
- Parts Plus Group

Contact Us

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Recent Sterling Investment Partners Transactions

Platform Investments					
 HAS BEEN ACQUIRED BY  January 2017	 HAS BEEN ACQUIRED BY  August 2015	 HAS BEEN ACQUIRED BY  May 2015	 HAS BEEN ACQUIRED BY  October 2014	 HAS BEEN ACQUIRED BY  December 2012	 HAS BEEN ACQUIRED BY  September 2012
Add-On Acquisitions					
 HAS BEEN ACQUIRED BY  August 2017	 HAS BEEN ACQUIRED BY  June 2017	 HAS BEEN ACQUIRED BY  June 2017	 HAS BEEN ACQUIRED BY  April 2017	 HAS DEVELOPMENT RIGHTS WITH  December 2016	 HAS BEEN ACQUIRED BY  September 2016
 HAS BEEN ACQUIRED BY  September 2016	 HAS BEEN ACQUIRED BY  September 2016	 HAS BEEN ACQUIRED BY  February 2016	 Penny Vision, LLC HAS BEEN ACQUIRED BY  January 2016	 HAS BEEN ACQUIRED BY  August 2015	 HAS BEEN ACQUIRED BY  May 2015
 HAS BEEN ACQUIRED BY  May 2015	 HAS BEEN ACQUIRED BY  January 2015	 HAS BEEN ACQUIRED BY  December 2014	 HAS BEEN ACQUIRED BY  December 2014	 HAS BEEN ACQUIRED BY  November 2014	 HAS BEEN ACQUIRED BY  June 2014