

STERLING

INVESTMENT PARTNERS

25+ Yrs

Founded in 1991

\$1.5B

In Fund Commitments

\$14.1B

In Gross Transaction Value

140+

Transactions

Typical Financial Characteristics

\$100M - \$500M

REVENUE

Demonstrated strong free cash flow generation

\$10M - \$40M

EBITDA

Attractive returns on invested capital

\$100M - \$400M

ENTERPRISE VALUE

Add-on acquisitions of any size

Targeted Business Characteristics

Competitive Advantages

- Market leadership
- Delivery of differentiated products or services
- Utilizing technology and the internet to create competitive advantages
- Scale
- Significant barriers to entry
- Ability to compete on a basis other than price



Prospects for Value Creation

- Organic growth from industry growth "tailwind", market share gains or product line and geographic expansion
- Add-on acquisitions of any size
- Actionable opportunities for operating improvements
- Scalable business model

Management

- Emotionally and financially committed managers
- Vision and desire to move businesses to the next level



Risk Management / Downside Protection

- Essential products or services
- Recurring customer demand
- Diversified customer and supplier base
- Contingency planning by management

Industry Focus

Consumer

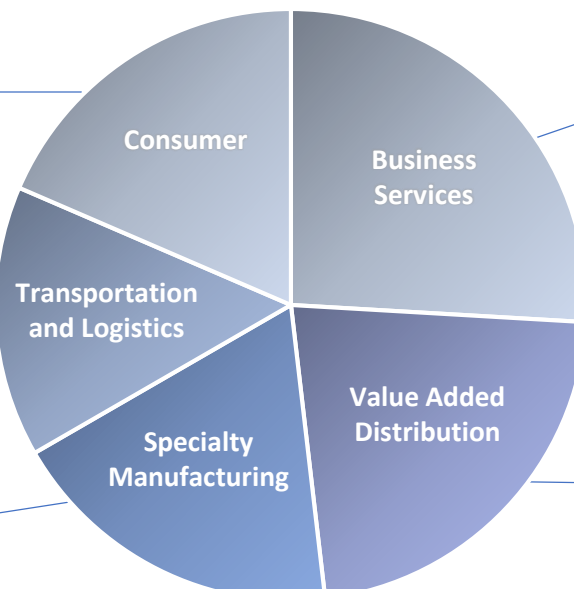
- Belnick
- Power Stop
- American West Restaurant Group
- Fairway Market
- Euro Outlet Malls

Transportation and Logistics

- All My Sons Moving and Storage
- Lazer Spot
- U.S. Shipping
- Kenan Advantage Group
- Tidewater Barge Lines

Specialty Manufacturing

- Cambridge International
- GPX International Tire
- Shape Technologies
- Aavid Thermal Technologies
- American Buildings Company



Business Services

- Service Logic
- Miller Heiman
- Survey Sampling International
- The CBORD Group
- CRA
- U.S. Maintenance
- Washington Inventory Service

Value Added Distribution

- Aurora Parts and Accessories
- Lipari Foods
- Excelligence Learning Corp.
- FCX Performance, Inc.
- Interline Brands
- Parts Plus Group

Contact Us

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Recent Sterling Investment Partners Transactions

Platform Investments					
 <p>HAS BEEN ACQUIRED BY</p>  <p>September 2017</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>February 2017</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>August 2015</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>May 2015</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>October 2014</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>December 2012</p>
Add-On Acquisitions					
 <p>HAS BEEN ACQUIRED BY</p>  <p>February 2018</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>August 2017</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>June 2017</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>June 2017</p>	 <p>HAS DEVELOPMENT RIGHTS WITH</p>  <p>April 2017</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>December 2016</p>
 <p>HAS BEEN ACQUIRED BY</p>  <p>September 2016</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>September 2016</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>September 2016</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>February 2016</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>January 2016</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>August 2015</p>
 <p>HAS BEEN ACQUIRED BY</p>  <p>May 2015</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>May 2015</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>January 2015</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>December 2014</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>December 2014</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>November 2014</p>